

PRODUCT APPLICATIONS ENGINEER, ROTATIONAL DEVELOPMENT PROGRAM

COMPANY OVERVIEW

Trimble is an exciting, entrepreneurial company, with a history of exceptional growth coupled with a disciplined and strategic focus on being the best. While GPS is at our core, we have grown beyond this technology to embrace other sophisticated positioning technologies and, in doing so; we are changing the way the world works. Our solutions are used in over 140 countries and we have incredibly diverse lines of business.

Our employees represent this diversity and can be found in over 30 countries, working closely with their colleagues around the world. Due to our geographic, product and customer reach, there is plenty of room at Trimble for exceptional people to grow. Come position yourself with an innovative industry leader and position yourself for success.

MEASURES OF SUCCESS

Do you want to work in a construction focused business environment, with the opportunity to combine field work with business strategy and help develop the next generation of construction technology tools? Trimble offers a unique opportunity for a skilled recent graduate to join the Trimble team as a part of our Rotational Development Program. In this position you will have the opportunity to use your recently gained knowledge to rotate through 4 different positions within Trimble's Buildings, Geospatial and Heavy Civil and Construction divisions, providing you vast opportunities and great company exposure. At the end of this 24 month rotation you will continue your Trimble career in the position that best suits your skills and the business needs. This is a full-time, salaried position, with benefits. While you will likely have the opportunity to travel, you will not be required to relocate for new projects.

Rotations would generally include time spent in the following roles:

Technical Support

- Provide technical sales assistance and technical support on problems of diverse scope, to Sitech and Building Point dealers, end-users and internal Trimble teams
- Participate in the technical training of staff and clients in use of company products such as laser levels, pipe lasers and grade lasers, machine control products, site positioning GPS and optical products, architecture software, and/or unmanned aircraft systems.
- Diagnose out-of-box failures and warranty replacements

Product Testing

- Prepare our next generation construction and geospatial tools and technologies for market release by using these tools and technologies in the field and office and documenting the workflows and performance
- Provide pre-release technical information and technical content for documentation to the product support team and documentation group, as well as post-release assistance with troubleshooting issues
- Learn and perform best practices in product and solution testing

Product Management

- Provide input on product vision and features
- Participate as a member of the product development team and ensure that the product development output remains consistent with the product objectives
- Coordinate the development and review of the documentation needed for the success of the product or solution
- Conduct market research projects to assess and compile market requirements for current and future products

Sales Support

- Provide structured and informal training on products, technology and application of technology

- Maintain up-to-date skills and knowledge on the latest technology
- Be current on competitive product offerings (features, benefits and customer interest in these products) in the region
- Assist in achievement of overall revenue targets for the regional team
- Support the sales team at industry shows and with product demos

Rotations would generally include time spent in some of the following divisions:

Architecture

MEP Trade

General Contractors

Real Estate and Workplace

Machine Control

Geospatial

Advanced Positioning

Mixed Reality

Surveying and Engineering

Site positioning

SKILLS AND EDUCATION REQUIRED

Characteristics / Skills

- Ability to see the big picture
- High attention to detail, with strong problem-solving skills and the ability to think creatively
- Proven ability to articulate thoughts verbally and in written form in a professional and organized manner
- Strong customer focus, strives to meet or exceed customer expectations
- Adaptable to change and ambiguity
- Addresses work assignments in terms of customer expectations
- Seeks opportunities to utilize technical knowledge and abilities
- Takes ownership of individual assignments
- Sees assignments through to completion
- Offers ideas for improvement
- Willingness to undertake outdoor, physical work as and when required
- Strong desire to advance and be challenged

Education / Experience

- Bachelor's Degree in Construction Management, Construction Engineering, Civil Engineering or Surveying/Geomatics Engineering
- Experience with GIS, GPS and/or other positioning solutions
- Experience using Trimble's products preferred
- 1 year internship or work experience required

Please visit us at the career fair, contact Amy Hayes at amy_hayes@trimble.com or submit an application on-line at www.trimble.com

Trimble Navigation Limited is proud to be an Equal Opportunity and Affirmative Action Employer and considers qualified applicants for employment without regard to race, gender, age, color, religion, national origin, marital status, disability, sexual orientation, status as a covered veteran in accordance with applicable federal, state and local laws, or any other protected factor.